

providing the complete solution



Wiltshire, UK – March 1st, 2007 – NCE Computer Group (Europe) Ltd today announced that it has been formally accredited as a VMware VIP Enterprise Partner having met the relevant technical and commercial criteria to join this exclusive channel program.

Having been awarded with a number of accolades in the Data Storage arena this announcement represents the diversity of NCE's business and reflects the company's eagerness to respond to the growth in Storage and Server Virtualisation.

"Both our current and prospective customers are looking to engage a partner who not only understands the Storage Virtualisation element but can apply this to Server Virtualisation" commented John Greenwood, Product Sales Director at NCE "Our formal accreditation as an Enterprise Partner with VMware endorses our ability to scope, provide and support a complete Virtualisation Solution".

Matthew Piercy, Channel Director for Northern Europe at VMware is pleased to welcome NCE onboard. "Given NCE's success in the Storage Virtualisation market, they join us as a strategic enterprise partner aligned with our business model. Their knowledge of data storage and how it aligns with our products such as ESX Server will be valuable in their solution delivery".

NCE already partner a number of Storage Virtualisation vendors and have enjoyed great success in the sector over the past few years. Greenwood also outlined how additional strategic partnerships specific to



John Greenwood- NCE's Director of Product Sales

Virtualisation are being investigated. "We are actively investigating complimentary Virtualisation offerings as we strive to keep our customers informed of the latest solutions that are aligned with this constantly evolving architecture".

NCE Computer Group was founded in 1981 and is established as one of the leading names in the Data Storage e industry. With operations based from locations in San Diego (CA, USA) and European Headquarters in Wiltshire (UK), NCE delivers and supports complete Data Storage solutions to a wide spectrum of customer types, on a global basis. By combining the skills of the service division (offering both depot repair and field service for storage products) with the knowledge of the solutions team - who architect and integrate data storage solutions to address the unique requirement of each business - , NCE takes pride in offering the complete Data Storage solution.